COURSE SYLLABUS

Leading Through Relationship-Building Course

Develop leadership influence by forming trust-based connections and leveraging collaboration to deliver shared results.

> Group classes (Live Online) and onsite training are available for this course. For more information, email onsite@graduateschool.edu or visit: https://sdfm.graduateschool.edu/courses/leading-through-relationshipbuilding



CustomerRelations@graduateschool.edu • (888) 744-4723

Course Outline

Module 1: Understanding Collaborative Leadership

- Define collaborative leadership and its value in public service
- Identify key traits and mindsets of collaborative leaders
- Explore the differences between hierarchical and collaborative approaches

Module 2: Building Relationships and Trust

- Develop relational intelligence and authentic connections
- Foster trust through transparency, empathy, and accountability
- Understand psychological safety as a foundation for collaboration

Module 3: Communication and Dialogue

- Enhance listening, inquiry, and dialogue skills
- Navigate conflict constructively to strengthen collaboration

Module 4: Facilitating Collaborative Work

- Apply facilitation techniques to co-create solutions
- Use consensus-building and group decision-making tools

Module 5: Leading Across Boundaries

- Collaborate across departments, sectors, and stakeholder groups
- Build networks and partnerships for shared impact

Module 6: Embedding Collaboration in Leadership Practice

- Integrate collaborative approaches into day-to-day leadership
- Create a personal plan to lead more collaboratively