

# Leading and Managing Others Course

Learn fundamental leadership and management skills, including decision-making, delegating, and goal-setting, to effectively lead others.

Group classes in Live Online and onsite training is available for this course. For more information, email [onsite@graduateschool.edu](mailto:onsite@graduateschool.edu) or visit: <https://sdfm.graduateschool.edu/courses/leading-and-managing-others>



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## Course Outline

### Module 1: Comparing Leadership and Management

- Compare and contrast the concepts of leadership and management.
- Analyze approaches to leadership and management.

### Module 2: The Employee-to-Leader Transition

- Identify different responsibilities taken on when moving into a leadership role.
- Describe the changes in relationships with employees, peers, and supervisors when moving into a leadership role.

### Module 3: Strategies for Effective Decision-Making

- Identify components of effective decision-making.
- Describe the role of trust and influence in decision-making.
- Implement decision-making strategies that are situationally appropriate.
- Communicate decisions adequately to the appropriate audience.

### Module 4: Vision and Goal Setting

- Develop a strategic vision for workplace teams.
- Analyze approaches for goal setting in the workplace.
- Develop SMART goals for self, other individuals, and teams.

### Module 5: Managing Multiple Priorities

- Identify competing priorities in one's work.
- Describe approaches for managing multiple priorities.
- Apply strategies for managing multiple priorities.